

## Existing Business & Industry Survey

LaPorte County Office of Economic Development Representative: \_\_\_\_\_

Company: \_\_\_\_\_

Name of Executive Supplying information: \_\_\_\_\_

Title: \_\_\_\_\_ Date: \_\_\_\_\_

Address: \_\_\_\_\_

E-Mail / web: \_\_\_\_\_ Phone: \_\_\_\_\_

**Contact Person & Title:** a) Labor/Management: \_\_\_\_\_

b) Wage Benefit: \_\_\_\_\_

c) Meeting-Convention-Trade Show Planning: \_\_\_\_\_

Business Structure:  Sole Proprietor  Partnership  Corporation  Public  Private

Facility Profile:  Office  Warehouse  Plant  Laboratory

Organizational Structure:  Single Location  Subsidiary  Headquarters  Ranch

Subsidiary/Division of: Name of firm & Contact: \_\_\_\_\_

Address: \_\_\_\_\_

Division of Subsidiaries: Name of firm: \_\_\_\_\_

Address of firm: \_\_\_\_\_

How long have you been in operation in our community? \_\_\_\_\_

Has your operation ever expanded here? \_\_\_\_\_ Date of expansion: \_\_\_\_\_

Do you plan to expand at this location? \_\_\_\_\_ Elsewhere in the county? \_\_\_\_\_ Outside the county? \_\_\_\_\_

If yes, when? \_\_\_\_\_

Products and/or services: \_\_\_\_\_

Customer Base: \_\_\_\_\_ Geographic market: \_\_\_\_\_

Annual sales last year: \_\_\_\_\_ Estimate this year: \_\_\_\_\_

Capital investment last year: \_\_\_\_\_ Estimate this year: \_\_\_\_\_

Total employees: \_\_\_\_\_ Total in County: \_\_\_\_\_

Estimated employment change this year: \_\_\_\_\_

Labor organization: \_\_\_\_\_ Contact renewal date: \_\_\_\_\_

Minority Owned Business: \_\_\_Yes \_\_\_No      Women Owned Business: \_\_\_Yes \_\_\_No

### **Need and Opportunity Review**

In each of the following areas, note whether your firm is in a SATISFACTORY situation, has a PROBLEM or NEED, or has an idea, suggestion or OPPORTUNITY. Please elaborate where appropriate, use additional pages as needed.

1. Availability of raw materials, suppliers and subcontractors:

\_\_\_\_\_ Satisfactory    \_\_\_\_\_ Problem/Need    \_\_\_\_\_ Opportunity    \_\_\_\_\_ Does not apply

Comments: \_\_\_\_\_  
\_\_\_\_\_

2. Building and/or site:

\_\_\_\_\_ Satisfactory    \_\_\_\_\_ Problem/Need    \_\_\_\_\_ Opportunity    \_\_\_\_\_ Does not apply

Comments: \_\_\_\_\_  
\_\_\_\_\_

3. Education and skills training:

\_\_\_\_\_ Satisfactory    \_\_\_\_\_ Problem/Need    \_\_\_\_\_ Opportunity    \_\_\_\_\_ Does not apply

Comments: \_\_\_\_\_  
\_\_\_\_\_

4. Exporting / International trade: Foreign trade Zone:

\_\_\_\_\_ Satisfactory    \_\_\_\_\_ Problem/Need    \_\_\_\_\_ Opportunity    \_\_\_\_\_ Does not apply

Comments: \_\_\_\_\_  
\_\_\_\_\_

5. Financing:

\_\_\_\_\_ Satisfactory \_\_\_\_\_ Problem/Need \_\_\_\_\_ Opportunity \_\_\_\_\_ Does not apply

Comments: \_\_\_\_\_

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6. Government contract assistance:

\_\_\_\_\_ Satisfactory \_\_\_\_\_ Problem/Need \_\_\_\_\_ Opportunity \_\_\_\_\_ Does not apply

Comments: \_\_\_\_\_

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7. Healthcare costs and programs:

\_\_\_\_\_ Satisfactory \_\_\_\_\_ Problem/Need \_\_\_\_\_ Opportunity \_\_\_\_\_ Does not apply

Comments: \_\_\_\_\_

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8. Labor supply / Cost / Relations:

\_\_\_\_\_ Satisfactory \_\_\_\_\_ Problem/Need \_\_\_\_\_ Opportunity \_\_\_\_\_ Does not apply

Comments: \_\_\_\_\_

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9. Local, state or federal regulations: Relationships with Officials:

\_\_\_\_\_ Satisfactory \_\_\_\_\_ Problem/Need \_\_\_\_\_ Opportunity \_\_\_\_\_ Does not apply

Comments: \_\_\_\_\_

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10. Marketing Assistance:

\_\_\_\_\_ Satisfactory \_\_\_\_\_ Problem/Need \_\_\_\_\_ Opportunity \_\_\_\_\_ Does not apply

Comments: \_\_\_\_\_

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11. Business taxes:

\_\_\_\_\_ Satisfactory \_\_\_\_\_ Problem/Need \_\_\_\_\_ Opportunity \_\_\_\_\_ Does not apply

Comments: \_\_\_\_\_  
\_\_\_\_\_

12. Technology transfer needs:

\_\_\_\_\_ Satisfactory \_\_\_\_\_ Problem/Need \_\_\_\_\_ Opportunity \_\_\_\_\_ Does not apply

Comments: \_\_\_\_\_  
\_\_\_\_\_

13. Transportation:

\_\_\_\_\_ Satisfactory \_\_\_\_\_ Problem/Need \_\_\_\_\_ Opportunity \_\_\_\_\_ Does not apply

Comments: \_\_\_\_\_  
\_\_\_\_\_

14. Utility costs and availability:

\_\_\_\_\_ Satisfactory \_\_\_\_\_ Problem/Need \_\_\_\_\_ Opportunity \_\_\_\_\_ Does not apply

Comments: \_\_\_\_\_  
\_\_\_\_\_

15. Other:

\_\_\_\_\_ Satisfactory \_\_\_\_\_ Problem/Need \_\_\_\_\_ Opportunity \_\_\_\_\_ Does not apply

Comments: \_\_\_\_\_  
\_\_\_\_\_

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[www.LaPorteCountyOED.org](http://www.LaPorteCountyOED.org)